



SEAFORTH F.C. 2018 ANNUAL REPORT

ABN: 97 954 498 828





Last year our U10 Tornados marched at ANZ Stadium before Arsenal v Sydney FC

Notice of the club's Annual General Meeting (AGM) to be held at 7.30 pm on Tuesday, 4th December, 2018 at Seaforth Oval Clubhouse, Wakehurst Parkway, Seaforth. This will include a motion to adopt a new club constitution.

To All Members

The Annual General Meeting of Seaforth FC will be held on Tuesday, 4th December 2018 at 7.30pm at the Seaforth Oval Clubhouse.

Nomination forms for positions on the club's Management Group and General Committee are available on the club website. Under the existing constitution, completed nomination forms must be received by the Club Secretary a minimum of 21 days prior to the AGM.

Items of Other Business that members wish to raise, must be put in writing to the Club Secretary a minimum of 7 days prior to the meeting.

Agenda for the 2018 Annual General Meeting:

1. Apologies
2. Acceptance of minutes of the 2017 A.G.M.
3. Special thanks to retiring President Richard Wright
4. Presentation and adoption of the 2018 Annual Report, including 2018 financials
5. Election of Office Bearers
 - I. Management Group - 13 Members
 - II. General Committee – 25 Members
6. Nomination of Life Members
7. Notices of Motion.
8. The following motion will be put to the Members:
 - a. Proposed adoption of a new constitution and regulations which will replace the existing constitution, as per documents circulated to all members during October 2018.
9. Thanks to retiring Committee members
10. Other Business
11. AGM Meeting Close



Sydney FC Coach Steve Corica presenting 15/3 coach Gary Giles the Club Person of the Year award



Football is fun for our four legged fans too!



A farewell message from the President



Now that season 2018 has concluded I would like to thank everybody for taking part - players, coaches, managers and supporters. 15 years ago I was approached by the then President of the club and asked if I would like to take on the Presidents role, and that I would only have to do it for one season. 15 years on and it is finally time to hand over the club to another person willing to take on this great club.

So I will be stepping down as President of the club. This was a very difficult decision and one I pondered over for a long time and the decisions to step down varied. I have been extremely proud to serve and lead this club for 15 years. I have met some wonderful people and have many great memories.

I would like to thank everybody that has supported me over the years. A special thank you to all the committee members involved over the years and a special, special thank you to those committee members who have been alongside me for many years.

I wish the club every success in the years to come, and I will see you around the grounds next season.

Richard Wright, President, Seaforth Football Club

Thanks Richard!

When Rich joined the committee 21 years ago, our club and this oval were not like they are today - we had half the members and a tiny building not much bigger than a small garage for our canteen, toilets and gear room. Richard took on the President's role and became the driving force to bring us everything we now have today - a fabulous clubhouse and a well appointed home ground.

But getting the funding and dealing with local politicians and building the clubhouse was the easy part. We now have 1600 players, 110 teams, Mens and Womens Premier League teams, 40+ committee members, 300+ coaches and managers and 13 fields and running the club is an incredibly complex, difficult job.

Football is a game that invokes passionate feelings on the pitch, on the sidelines and behind closed doors .. and for 15 long years Rich has navigated all of the challenges, and guided literally thousands of players and hundreds of coaches ... and remember it's all done as a volunteer.

When you reflect on the commitment that he's made to this club, the personal sacrifices that people don't see that have come along with that and the sheer herculean effort he's put in for so long, you can appreciate that his contribution to our local community really has been extraordinary. From everyone at the club - thanks for everything you've done, all the very best for the future and please come back often and enjoy a beer with us.





We support youth football in Cambodia through the Starfish Foundation

Thanks to all our great sponsors in 2018

	<p>Balgowlah RSL Memorial Club</p>	
<p>Working for you</p> <p>Mark Griffiths</p> <p><small>Principal, Ray White Seaforth</small></p> <p>0422 444 367 raywhiteseaforth.com</p>	<p><small>Ray White</small></p>	

2018

Thanks to all our amazing volunteer coaches, managers and committee for another busy and enjoyable year.

Special thanks also to some of our long serving committee stalwarts - Kym Weekes, Claire Leach, Rachael-Ann Russell, Graham Styles and John Kayik who have decided to retire and take a well deserved break.

Life this year for our Juniors was lots of fun as usual. For our competition teams, congratulations to those who won their leagues and grand finals .. but we're always looking to be more successful. Our Coaching Directors and our Development Group are already planning for better support and better results next year.

The proposed Northern Beaches Tunnel continues to be a headache. We're not against the tunnel; we just don't want the major construction site to be in our lower car park. We're continuing to engage with the NSW government and other groups in the local community. The hard work of our advocacy paid off and helped in a small way to influence the decision to move the exhaust tower further north away from Seaforth Oval. We'd like to acknowledge the marvellous, constructive advocacy being done around the tunnel design by local residents Ian Dunn, Marco Corrent and Neil Christiansen and by Northern Beaches Councillor Sarah Grattan and Mayor Michael Regan. The club is in your debt.

2019

In 2019 we hope to see some progress on major new infrastructure - lights possibly going in at Tania Park and also the plans being formed to install synthetic pitches on Seaforth Oval in 2020 or 2021.

Next year will see us focussing on making life at the Club much more social and we'll also be providing better services and support for development of coaches and players. The Academy will be re-started, we'll be kicking off the Club Coaching Coordinator program and we'll be creating development pathways for competitive and talented players.

There'll be quite a few smaller changes in 2019 too including a new website, free CPR training and better coffee in the canteen!



W16/1As celebrating!



Our Club Community

I'm very excited about the new role that Seaforth FC have entrusted to me – Manager, Club Community. I feel the role is about engaging more with our Seaforth families and creating a more community like atmosphere at Seaforth FC.



We have some very exciting events planned for Season 2019 – Premier League Women and Men school visits, monthly fundraising for charity cake stalls, an U6 Boys and U8 Girls coach/team meet and great afternoon, Friday night club dinners, an end of season Gala Day for U6 – U11's; and partnering with Sydney FC and their Sky Blue Shuttle Bus to take you to A-League matches. We're also really committed to bringing a more social environment to the Seaforth FC Clubhouse.

We have already commenced running the Shuttle Bus and it has been a huge success. Our first event was so popular that we had to hire two buses! We are also trying to organise a Sydney FC Bus to the W-League game on the 10th of January. Please keep an eye on our Facebook page for all the details.

For more information or to offer your assistance in planning these events I would love to hear from you. Either by email to clubcommunity@seaforthfc.com or mobile 0406 316 195

Please like our Facebook page Seaforth FC (www.facebook.com/SeaforthFC/) to keep up to date with all our events.

Look forward to seeing you around the grounds.

Catriona Ormond
Manager, Club Community

New website coming in 2019!



Treasurer's Report

Results for 2018

The club had a 30 September, 2018 year end result of \$30,128 accounting loss this is compared to a budgeted loss of \$19,681 and an accounting loss of \$11,750 in 2017. Whilst making losses never sounds great, the club is a not for profit organisation and is not focused on being profit making but rather to ensure that we are putting back into the club as much as we generate for the benefit of the members.

The overall revenue of the club was marginally down on 2017 particularly in the areas of gear sales and camps & clinics. The Committee plans to address both of these areas in 2019 and will be looking for help from members to help drive these initiatives.

Our registration fees were down 2.5% from our expected budget but were up slightly on our registrations fees from 2017. The number of playing numbers has gone down from 1586 to 1498 and the loss of the O45 team had a distinct impact on that although we are hopeful that we can lure back from retirement several of our "more experienced" players back into the club to form an O45 team in 2019.

Variations from prior years

The amalgamation of councils within the beaches area has impacted the engagement with the club in terms of invoices and billings. The club has settled several outstanding invoices from previous seasons in relation to lighting, ground hire and turf - which were unexpected and were the major reason for our slightly worse than expected results for 2018. We are starting to notice a greater level of communication and engagement with the Council and expect that our expenses will be on a more regular basis going forwards.

The club had been negotiating with the amalgamated council over disputed lighting costs from prior seasons and these were settled in the 2018 financial year. Prior year's expenses led to a large increase in the costs associated with keeping on the lights on around the grounds but this should go down to a lower agreed cost in 2019.

For the first time this season the club has been responsible for the cost of marking the lines at each of the 3 grounds on a regular basis, the cost of which was budgeted for, but none the less a substantial increase on costs from the prior years.

Sponsorship

We have added to our Committee during 2018 for the first time a dedicated sponsorship and marketing role in the form of Kristjan Porm. Kristjan's role is to develop relationships within the local business group to help the club to achieve its goals and in return the club can showcase local community minded people and their great services. Kristjan has immediately given us a structured approach to business engagement and in 2018, even though our sponsorship declined after losing a major sponsor prior to his engagement,

Kristjan managed to get us on a sound footing for 2019. I'm very confident that with his efforts and that of all of our Committee we will continue to drive that area of the club and I'd like the time to thank all our great sponsors who support the club.

Financial Position

The club continues to remain in a very good financial position with a strong cash position, this is the culmination of all the hard work that Richard and Linda and their teams have created over his time as President. The cash reserves of the club are held within a term deposit and are reserved against what we expect to be substantial requests from Local Council for contributions towards capital works that the club will benefit from; there are significant amounts being contemplated for lighting at Tania Park and the development of synthetic pitches at Seaforth Oval. In the near future, we will be developing a longer term strategy for ensuring that the cash in reserve can be utilised for the benefit of a variety of activities that benefit the members of the club – there is in particular the opportunity to raise our efforts in the areas of community engagement and football development throughout the age groups.

Finally, I wanted to place on record my personal thanks to Richard for his time and guidance over my 3 years on the Committee. It's only when you spend time with Rich that you know how much effort goes on in the background to keep this club running and his knowledge of football on the beaches will be sorely missed. Enjoy the rest Rich!

I wish everyone a restful and happy Christmas holidays and look forward to seeing you for the 2019 season.

Paul Thompson

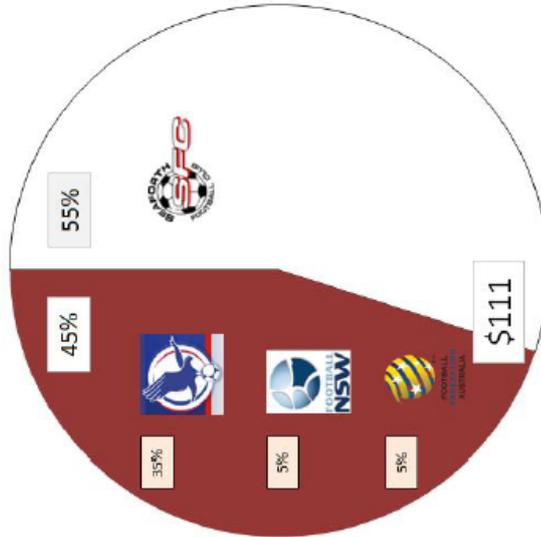
Treasurer
Seaforth F.C.



WHAT YOUR REGISTRATION FEES PAY FOR 2018



U6 – U11



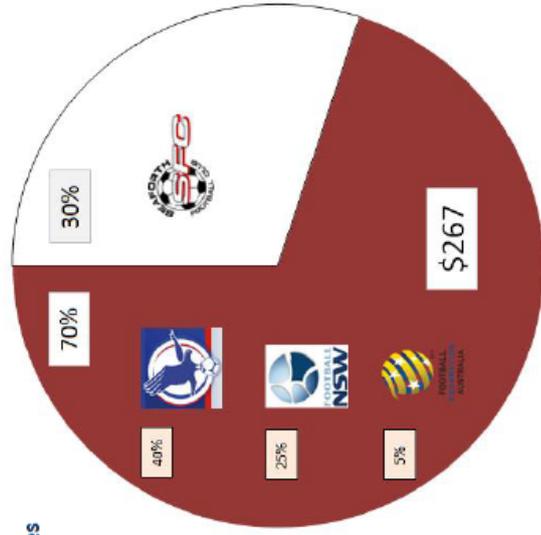
Value Add Services

- Shirts, shorts & socks included in fees (all players)
- Professional player assessments (U9-U12)
- Professional Coaching Coordinators
- Free Goalkeeper Training
- Canteen and BBQ
- Clubhouse Facilities & Bar

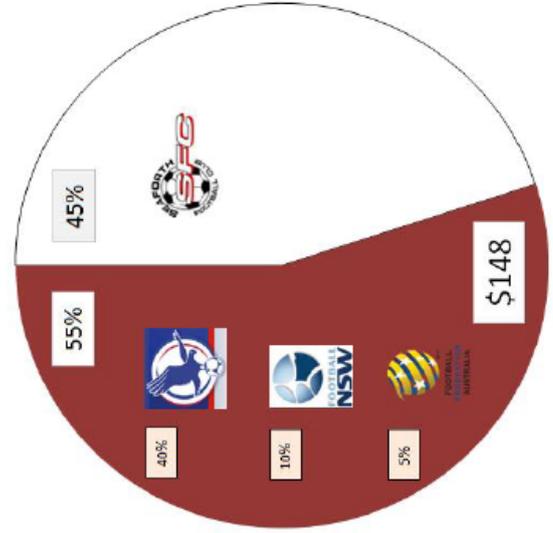
Major Basic Operating Expenses

- Defibrillators at all grounds
- Team training gear
- Training ground lights
- Line marking
- Nets, flags, goalposts
- Away strips
- Trophies

Seniors



U12 – U16



SFC fees are only used to cover costs. The canteen, merchandise sales and fund raising help us save for capital improvements (like an artificial pitch), manage club costs or equipment purchases for teams... and we pay 10% GST in addition to association costs.

New costs in 2018:

- Professional Coaching Coordinators
- New club website
- Lighting cost increases (Greatly increased in 2016 and 2017 by Manly Council)
- Line marking of 13 fields @ 3 grounds (Last year this was \$0. NBC have withdrawn this service and estimated third party costs are substantial)



- National player levy to help deliver services such as the National Coaching Curriculum and MyFootballClub



- Player & club insurance
- NSW player admin fee



- Referees
- Coaching forums
- Major funding – pitches, lights
- Association player admin fee



Proudly self-sufficient. Local clubs are not directly subsidised by the FFA or NSW



Local sport for these codes is heavily subsidised by their national bodies

2018 Management Group

President	Richard Wright
Senior Vice-President	Steve Harding
Treasurer	Paul Thompson
Secretary	Alan Glixman
Vice-President - Operations	vacant
Vice-President - Gear & Grounds	Steve Harding
Vice-President - Teams	Ant Depree
Vice-President - MWFA Liaison	vacant
Vice-President - PLs	Richard Wright
Manager, Development	Alan Glixman
Manager, Womens Football	vacant
Manager, Club Community	Catriona Ormond
Manager, Sponsorships & Marketing	Kristjan Porm

2018 General Committee & Support Group

Coaching Director	Mark Gale
Coaching Director	Jordan Lefebvre
Grading Coordinator - Mixed	Alan Glixman
Grading Coordinator - Womens	Steve Harding
Public Officer	Paul Thompson
Bakery Run - Saturday	Karl Wood
Canteen Supervisor	Carla Keys
Team Duties Coordinator	Catriona Ormond
Tania Park Coordinator - Saturday	Jenny McDonnell
Tania Park Coordinator - Sunday	Emma Wardman
Coordinator - U6	Ben Farmer
Coordinator - U7	Brendan Jack
Coordinator - U8	Paul Thompson
Coordinator - U9	Lani Sutherland
Coordinator - U10	Ant Depree
Coordinator - U8-U18 Womens	Steve Harding
Coordinator - U11	John Kayik
Coordinator - U12-U18 Mixed	Karl Wood
Coordinator - Senior Men	Kym Weekes
Coordinator - Senior Women	Michelle Cole
Competition Secretary	Claire Leach
Results Officer	Matthew Ludowici
Registrar - Seniors	Andrew Bustos
Registrar - Youth	Claire Leach
Registrar - Juniors	Becky Hollis-Patel
Clubhouse & Utilities Manager	Graham Styles
Gear Steward – Competition	Rachael-Ann Russell
Gear Steward – Junior	Emma Wardman
Training Ground Coordinator	Tania Boicheski
Member Protection Officer	Richard Wright
Player Welfare Liaison MWFA Contact	Richard Wright
MWFA Delegate	Dave Wilson
Licensee	Richard Wright
Website Administrator	Alan Glixman
Newsletter Editor	Alan Glixman